



Hi Country Wire and Telephone Qwest Master Agent since 1986

Are you an independent consultant looking to grow your net income ?

or

Are you a network agent looking to partner with a Qwest Master Agent?

Here are the top seven reasons why you may want to become a sub-agent of Hi Country Wire and Telephone.

- 1) We have never failed to meet our payroll obligations. We are a debt FREE company.
- 2) We are the oldest active Qwest/US-West agent. We have the most experience of any Qwest Master Agent at ordering and recommending Qwest services.
- 3) Evergreen clause. As long as Hi Country gets compensated for services sold we will continue to compensate the sub-agent that sold the service.
- 4) A non-compete clause. The customer should belong to the sub-agent and only with permission would Hi Country approach your customer to sell CPE or other services.
- 5) No revenue commitments.
- 6) Support. Hi Country has the "can-do" attitude and will endeavor to produce quotes, analyses, and contracts as soon as possible.
- 7) Commissions. The majority of the commission should go to the person that presents and coordinates the activity with the customer.

Should you like to inquire about our sub-agency program please send an email to qwest@hcwt.com or call 1-800-845-6780 and ask to speak with Jim Whitfield, Managing Director for Network Sales and Operations.

11645 W. 62nd Place
Arvada, CO, 80004
1-800-845-6780